

Jake T. Gallin

| 136 Bon Air Avenue, New Rochelle, NY 10804 | 914-582-1361 | jtg222@cornell.edu |

Education

Cornell University, SC Johnson College of Business
The Charles H. Dyson School of Applied Economics and Management
Candidate for Bachelor of Science in Applied Economics and Management

Anticipated Graduation: May 2024
Ithaca, NY

Cornell University, College of Arts & Sciences
Sage School of Philosophy
Candidate for Law and Society Minor

Professional Experience

Morgan Stanley Smith Barney

June 2022—August 2022
New York, NY

Pathways Wealth Management Intern 2022

- Interned with the dos Santos Group, an international wealth management team led by an European Economic Area Specialist with over 40 years of experience
- Created Bloomberg Terminal training manual for team use
- Developed marketing strategy to incorporate new digital marketing tools
- Collaborated with a team to develop and present a simulated client financial plan for senior management
- Trained on Bloomberg Terminal and earned Bloomberg Market Concepts Certification

Nuravine, Inc.

October 2021—May 2022
Kingston, NY

Finance Intern

- Interned with Nuravine, an automated hydroponic dosing and irrigation company
- Strategized with CEO on company growth trajectory
- Consulted with management on effective allocation of financial and economic resources
- Prepared financial statements for management review
- Logged financial transactions
- Reconciled general ledger accounts
- Monitored invoices for both accounts payable and accounts receivable

AP, SAT, & College Preparation Tutor

March 2021—December 2023
Ithaca, NY

Self-Employed

- Prepared students for standardized College Board examinations
- Developed individualized lesson plans
- Prospected and retained recurring client relationships

Volunteer Experience

Stars for Cars

January 2011—Present
New Rochelle, NY

Founder

- Founded Stars for Cars, a national organization to raise awareness of the sacrifices made by Blue Star and Gold Star Military Families
- 100% of the proceeds go to the vital programs of the USO
- Designed a star shaped magnetic car decal that says, "We Support Blue Star & Gold Star Military Families"
- Created the "3 Holidays Announcement" program which is said nationwide in schools, stadiums, and other venues on or before three patriotic holidays of 9/11, Veterans Day, and Memorial Day. This announcement has been heard by over one million students.
- Raised funds for USO programs: "Operation That's My Ride" and "Operation Phone Home"
- Developed, sponsored, and executed a baseball clinic for military families at Cyclones Stadium in concert with the MLBPAA
- Created and executed the "Century Ride for Military Families," a 100-mile bike ride from New Rochelle, NY to the United States Military Academy at West Point, NY and back

Jake T. Gallin

| 136 Bon Air Avenue, New Rochelle, NY 10804 | 914-582-1361 | jtg222@cornell.edu |

Kazakh Club of Cornell University

January 2021—April 2023

Treasurer

Ithaca, NY

- Managed finances for the organization
- Applied for and allocated funding from the university
- Created event budgets

Skills/Certifications/Awards

Skills: Python 3, AutoDesk, Adobe Creative Cloud, Excel, PowerPoint, Sage 300 Construction & Real Estate

Certifications: Bloomberg Market Concepts (BMC) Certification

Awards: Daily Point of Light Award, New York Yankees HOPE Week Honoree, Prudential Spirit of Community Awards - National Honoree, Volunteer New York! Legacy Award, The President's Volunteer Service Award