

Jon Blumenfeld

SERIES 7 • SERIES 63 • SERIES 3

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SUMMARY OF QUALIFICATIONS

- Strategy expertise in full range of hedge fund types
Particular emphasis on Macro, Fixed Income and Volatility Trading Funds
- Perspective acquired through hands-on experience in Fixed Income Relative Value trading
Government bonds and their associated derivative products, including
futures, options, swaps, swaptions, exotic options, basis trading, and inflation products
- Hedge Fund Portfolio Management
From set-up: Analysis, selection, sourcing To maintenance: Monitoring, adjustment, and proactive
intervention Through redemption, as needed
- Depth of understanding of international and local markets
Especially the United Kingdom, Europe, Japan, Canada, and US Government Securities'
- Expert programming • Effective Facility with French and Spanish
- Exceptional writing • Thoughtful and balanced media/client presentation

PROFESSIONAL EXPERIENCE

EUROLINK SECURITIES 11 / 2019 – PRESENT Registered Representative

- Sourcing and Analysis of Hedge Funds and related investments
- Marketing and Investor Relations

ENTRUSTPERMAL 5 / 2016 – 1 / 2017 SVP, Investment Research

PERMAL ASSET MANAGEMENT 3 / 2013 – 5 / 2016 SVP, Portfolio Manager

FAUCHIER PARTNERS CORP 9 / 2008 – 5 / 2013 Hedge Fund Analyst

- Permal purchased Fauchier Partners in March 2013
- Entrust merged with Permal in May 2016, creating EntrustPermal
- Analysis of new and existing hedge funds as part of the allocation and evaluation process of a \$20 billion+ fund of hedge funds. Including meeting with managers, and analyzing track records and trading strategies in Macro, Fixed Income, and Volatility Trading areas.
- Co-PM of Permal Macro Holdings, Natural Resources Fund; Contributions to Jubilee Absolute Return Fund and other Macro portfolios
- Contribution to the firm's overall Macro view
- Client and industry meetings and presentations
- Creation of new products including hybrid Hedge Fund / Fund-of-Funds
- Internal macroeconomic research and research on hedge fund trading strategies.

BEAR STEARNS & CO., INC. 2005 – 10 / 2008 MANAGING DIRECTOR

- Coverage of US Dollar Interest Rates, including US Treasuries, Agencies, --Interest Rate Strategy
Futures, Swaps, Swaptions, and Exotic Options, Series 16 Supervisory Analyst
- Frequent Publications, incl. Weekly column published in "Across the Curve", conferences, presentations, etc.
- Development of analytical tools and informational materials
- Frequent interaction with media, clients and traders
- Personally ranked 3rd in Interest Rate Derivatives by Institutional Investor Magazine, 2007

BNP PARIBAS

2003 -- 2005 **DIRECTOR -- *Interest Rate Strategy***
AND PROPRIETARY TRADER

- Proprietary trader in 2005, focusing on US Dollar-based government securities and derivatives, including Eurodollar futures and options. Traded relative value strategies along the US yield curve.
- Interest Strategy duties included idea generation, interaction with clients and the media, analytical tool development
- Daily, weekly ("Market Mover"), and quarterly publication schedule

COMMERZBANK CAPITAL MARKETS 2002 – 2003 **INTEREST RATE STRATEGIST**

- Generated trading strategies in government securities and derivatives, including asset swaps, options, relative value, and inter-market spreads (e.g. Euro vs. US).
- Developed an array of analytical tools
- Published trade ideas and market analysis on a regular basis
- Frequently interacted with traders, clients, and the media

FAIRFIELD WINE COMPANY 1998 – 2001 **FINE WINE PURCHASER / CONSULTANT**

- Organized and ran a multimillion-dollar wine business. Buying, selling wine and organizing events
- Developed tools for inventory, accounting, and payroll

J. BLUMENFELD & CO., CTA 1996 – 1998 **COMMODITY TRADING ADVISOR**

– Financial Instruments

- Traded a proprietary strategy in short-term financial futures in multiple currencies
- Developed tools for inventory trade analysis, P/L, and accounting
- Formed the company, created sales documentation and brochures, and raised funds

GREENWICH CAPITAL MARKETS 1992 – 1996 **PROPRIETARY TRADER**
-- Non-Dollar Arbitrage

- Part of a team of four traders, entering relative value trades in non-dollar government bonds and derivatives, incl. Japanese, Italian, French, Spanish, German, Canadian and more
- Total balance sheet exposure \$4 billion in cash and futures, \$3 billion in swaps

YAMAICHI INTERNATIONAL (AMERICA) 1991 – 1992 **PROPRIETARY TRADER / MARKET MAKER**
-- Short-Term US Treasuries

- Traded Eurodollar futures and Options, made markets in US Treasury Bills

LOUIS DREYFUS CORP 1988 -- 1991 **INTERNATIONAL TRADER / ANALYST**
STAMFORD, LONDON, PARIS

- Traded US Treasury Cash/Futures Arbitrage (Basis) in Stamford office, 1988
- Trader in London:
Set up German Government Basis Trading Operation. Head of Office in 1990, 1988 -- 1990
- Head of International Trading in the Paris office. Moved the office from London to Paris. Responsible for all non-French trading, 1990 – 1991

EDUCATION / CERTIFICATION

Carnegie Mellon University 1987

Computer Engineering and Applied Mathematics

Bachelor of Science