# Justin R. Schoenberg

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#### Experience

## IPC Systems, Inc. - New York, NY

January 2013 - Present

Manager, Business Finance (Financial Planning & Analysis)

June 2016 - Present

- Key member of Business Finance team interfacing between global finance and divisional businessleaders.
- Creates bottoms-up budgets for global business divisions.
- Produces monthly revenue and cost of sales reforecasts for global business divisions.
- Constructs monthly and quarterly operating/financial review packages for business leaders and senior executives.
- Partners with senior executives and business owners to interpret operational/financial results and to bridge the gap between actual results, projections and strategic planning initiatives.
- Provides analyses on overall performance and identifies key risks and opportunities.
- Calculates financial/operating performance metrics used to review the growth of the business divisions and its strategies.
- Responsible for allocating and reviewing work given to analysts in order to meet tight deadlines.
- Trains and acts as a point of contact for new hires in the Business Finance/FP&A teams.
- Possesses a strong ability to adapt in an ever-changing work environment to meet financial priorities.

# Financial Analyst – Business Finance (Financial Planning & Analysis)

October 2015 - June 2016

- Built, modified and updated monthly financial operating reviews for the executive team and Board of Directors.
- Prepared and analyzed monthly and quarterly financial performance against various forecasts and business plans.
- Designed and implemented new reports that provided innovative information to aid in managing the business divisions more effectively.
- Directly supported CFO, executive team and key divisional leaders with ad-hoc projects.
- Developed and maintained financial analyses to ensure they supported overall business objectives.
- Analyzed quantitative data to identify and explain historical trends.
- Developed and modified financial reports for global regions.
- Assisted in annual budget process and review.

## Financial Analyst - Corporate Finance

January 2013 – October 2015

- Managed quarterly financial historical and tracking metrics for executive team and Board of Directors.
- Assisted in managing and maintaining IPC's financial reporting and consolidations system OutlookSoft.
- Compiled monthly financial reports for executive and senior management teams.
- Prepared quarterly Board of Directors' presentations/meeting materials on behalf of the finance department.
- Reconciled accounts receivable module and assisted branch accountants with monthly closing.
- Managed global expense limits and foreign exchange rates.

## New York Yankees - Bronx, NY

Financial Operations Intern

September 2011- September 2012

- Analyzed statistical data in order to identify trends and patterns in comparison to other financial markets within MLB.
- Developed, modified and updated budgets, lead schedules and payroll reports.
- · Responsible for billing the memorabilia company which sells MLB authenticated team issued and game used items.
- Assisted in the creation of MLB revenue sharing support material for external auditors.
- Created detailed itemized memorabilia reports from each home stand and the collection of authenticated game used memorabilia.

#### Education

Quinnipiac University, School of Business (AACSB accredited)

Master of Business Administration

Hamden, CT October of 2011

Quinnipiac University, School of Business (AACSB accredited)

Hamden, CT
May of 2010

Bachelor of Science in Finance, Minor in Legal Studies

### **Computer Skills**

Microsoft Office Suite, SAP BPC, Oracle, Business Objects, OutlookSoft